

# **Elevate My Logistics | Capability Statement**

We provide logistics solutions that streamline operations, boost reliability, and propel your business to new heights.

#### **COMPANY OVERVIEW**

Elevate My Logistics is a service-disabled veteran-owned small business with over 30 years of experience in final mile delivery, transportation, and warehousing. We prioritize cost-efficiency, reliability, and customer satisfaction by utilizing advanced technology and a skilled team to consistently exceed industry standards.

#### **DIFFERENTIATORS**

- **Technology-Driven:** Real-time tracking, Al-driven route optimization, and predictive analytics.
- **Reliability:** Proven track record of on-time deliveries and exceptional customer satisfaction.
- Sustainability: Commitment to eco-friendly logistics solutions, reducing carbon footprint across operations
- Expert Team: Decades of combined experience in logistics and supply chain management.
- Agility & Responsiveness: Quick decision-making and adaptive strategies to meet client needs.

## CORE COMPETENCIES

- Innovative Freight Management: Comprehensive domestic and international shipping solutions with real-time tracking and updates.
- End-to-End Logistics Solutions: Managing the entire process from procurement to final mile delivery for seamless operations.
- Warehousing & Distribution: Secure, efficient storage and distribution backed by effective inventory management.
- **Supply Chain Optimization:** Tailored strategies to streamline logistics, reduce costs, and enhance delivery speed.
- Customer-Centric Approach: 24/7 support and personalized logistics solutions focused on delivering excellence.

### PAST PERFORMANCE

- **National Expansion & Revenue Growth**: Expanded from 1 to 20 locations across 12 states, achieving \$50 million in annual revenue within 2 years.reducing annual costs through contract renegotiations and process optimizations.
- **Coastal Fleet Operations**: Managed a \$40 million logistics operation with 200 trucks across the U.S. East Coast, consistently delivering on-time and maintaining customer satisfaction.
- **Warehouse Efficiency & Distribution**: Operated a 480,000 sq. ft. distribution center, handling \$40 million in inventory and distributing 60,000 units per month to 22 locations.
- **Compliance**: Ensured DOT regulations, OSHA, EPA, and MSHA standards were met with a fleet of 1,300 trucks and trailers, providing consistent PMCS while meeting all environmental and safety standards.
- **Military Leadership**: Demonstrated advanced logistics and leadership skills as an Infantryman, Cannon Crew Member and Fire Direction Controller in the Army, Serving in OIF.

#### **COMPANY DATA**

-UEID: ZR1HA6SP9ZT5

-CAGE: 9ZKE9 -DUNS: 130826743

-NAICS: 484110, 484121, 484122, 484220

484230, 488490, 488510, 493110, 493190

541611 541614 541618 561421

-EIN: 99-2670015

-Certifications: VBE, SDVOSB

## **CONTACT INFO**

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